LOUDOUN
HUMAN SERVICES NETWORK

March 9, 2026

Dear Board of Supervisors and County Staff:

On behalf of the Loudoun Human Services Network (LHSN), a coalition of more than 50 human services nonprofits serving Loudoun County, please find our comments on Item #14, "Human Services Nonprofit Grant FY 2028 Recommendations," included on the March 10, 2026 FGOEDC agenda.

Appreciation to Board and Staff

We appreciate the Board of Supervisors' response to LHSN's request, when these recommendations were first presented in November 2025, to allow additional time for review and consideration. We also appreciate the Department of Finance and Procurement (DFP) creating a process for nonprofits who will be affected by these changes to provide feedback.

We are grateful to DFP staff for providing opportunities earlier this year for nonprofits to share input on the proposed changes through listening sessions, and for reviewing the written feedback collected by LHSN from its member organizations. We appreciate the effort to create a collaborative process for reviewing these changes.

LHSN Feedback on the Amended Proposed Changes

Referencing the Summary Table of proposed changes in Item #14, beginning on page 15 of the document, LHSN offers the following feedback on the highest-priority items. Please also see the attached table with LHSN's feedback on all seven proposed changes.

> **Proposed Changes #1, #2, and #3:** While we support the staff's recommendation to remove these recommended changes from the application scoring process as originally proposed, we seek clarity on how these changes will be implemented. In particular, we would like to better understand the administrative expectations for both grantees and staff, and how the information collected through the implementation of these changes will be used long-term.
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> **Proposed Change #5**: LHSN strongly supports the recommendation to transition to a multi-year funding award process. This best practice approach provides greater stability for nonprofits and deeper impact for residents.

LHSN Request for a Collaborative Workgroup for Implementation

Board approval of the staff's recommendations provides a great opportunity for an ongoing collaborative process, such as a workgroup, so nonprofit grantees can work alongside the DFP team on implementation. This would be particularly valuable for proposed changes #1, #2, #3, and #7 where additional clarity and shared problem-solving may be helpful.

Thank you for your time and attention to this matter and for your continued collaborative approach to strengthening the partnership between Loudoun County and the nonprofit community.

Best regards,

Loudoun Human Services Network

ATTACHMENT A: Summary Table of LHSN Feedback to Amended Changes (next page)

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Attachment A: Summary of LHSN Feedback on Amended Proposed Changes

FY 2028 Proposed Changes	Updated County Staff Recommendations	LHSN Feedback on Updated Staff Recommendations in March 10, 2026 Item
1 - Adopt a Sequential and Dynamic Ranking System	Partially accept original recommendation from November Item: Staff recommends that a second tier assessment of outcomes be completed post award	LHSN seeks additional clarity and detail on how the second tier assessment will be implemented, and how the information collected will be used long-term; LHSN requests this recommendation be further explored in a proposed working group.
2 - Programmatic Performance Metrics	Staff recommends a more structured format for reporting performance metrics as part of quarterly reporting	LHSN seeks additional clarity and detail on how the second tier assessment will be implemented, and how the information collected will be used long-term; LHSN requests this recommendation be further explored in a proposed working group.
3 - Long-Term Impact and Sustainability	Staff recommends including sustainability and impact in quarterly reporting as a checklist which may require follow-up for specific qualitative details by the grant manager.	LHSN seeks additional clarity and detail on how the second tier assessment will be implemented, and how the information collected will be used long-term; LHSN requests this recommendation be further explored in a proposed working group.
4 - Financial and Administrative Stewardship	Not accept original recommendation from November item; Budget and actuals are currently being captured in quarterly reports submitted by the grantee.	LHSN supports the staff's updated recommendation to omit this proposed change as applicants already submit budget v. actuals documentation in the application process.
5 - Multi-year Funding	Accept the original recommendation from November Item	LSHN supports the staff's recommendation to accept this change; transitioning to a mulit-year funding award will positively impact grantees and county staff by decreasing administrative burden and increasing funding stability year-to-year. This recommended change aligns with feedback provided by LHSN in October 2024.
6 - Consideration of New Organizations Applying	Accept the original recommendation from November Item	LHSN supports staff's recommendation to accept this change. This recommended change aligns with feedback provided by LHSN in October 2024.
7 - Establish a recurring process to review the Areas of Need	Accept the original recommendation from November Item	LHSN supports staff's recommendation to accept this change; LHSN suggests this recommendation could be further explored in a proposed working group.